

Message Text

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PAGE 01 NAIROB 10541 191039Z

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ACTION AF-10

INFO OCT-01 ISO-00 EB-07 RSC-01 /019 W

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R 190901Z DEC 74

FM AMEMBASSY NAIROBI

TO USDOC WASHDC

INFO SECSTATE WASHDC 0549

UNCLAS NAIROBI 10541

E.O. 11652: N/A

TAGS: BFOL

SUBJ: WTDR - ANPI PHARMA

REF: USDOC 17170

1. P.O. BOX 46517, KIRINYAGA ROAD, NAIROBI. CABLE -
"CROCODILE NAIROBI" PHONE: 22594
MR. N.P. PATEL, PROPRIETOR.

2. SMALL COMPANY ESTABLISHED IN KENYA IN 1973. EMPLOYEES
7. VOLUME OF BUSINESS SAID TO BE \$142,857. THEY
ARE MANUFACTURERS REPRESENTATIVES, AGENTS AND
DISTRIBUTORS DEALING IN ALL PHARMACEUTICAL PRODUCTS,
CHEMICALS, LABORATORY, HOSPITAL AND DENTAL EQUIPMENT.
SELL IN KENYA ONLY.

3. FINANCIAL REFERENCE: KENYA COMMERCIAL BANK LIMITED,
KENYATTA AVENUE, P.O. BOX 30012, NAIROBI.
TRADE REFERENCE: DENVER CHEMICAL MFG. CO.,
35 COMMERCE ROAD, STAMFORD, CONN. 06904.

4. FOREIGN FIRMS REPRESENTED: SIDUS, ITALY,
PHARMACEUTICALS, 1973, ELKO, ITALY, PHARMACEUTICALS,
1973, WINDLAND, FRANCE, PHARMACEUTICALS, 1973, GEROT
PHARMACEUTIKA, AUSTRIA, PHARMACEUTICALS, 1973, CHANCE
PROPPER, ENGLAND, LABORATORY EQUIPMENT, 1973.

5. OFFICES, AND SHOWROOM ARE ON KIRINYAGA ROAD, NAIROBI.
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FIRM ACTS AS AGENT AND DISTRIBUTOR OF THE PRODUCTS LISTED

IN THE REPORT AND CLAIMS TO REPRESENT SEVERAL OVERSEAS
COMPANIES IN KENYA. ALTHOUGH MR. PATEL, THE PROPRIETOR
IS REPORTED TO BE EXPERIENCED IN THIS LINE OF
BUSINESS, NO KNOWLEDGE OF HIS FINANCIAL POSITION IS
AVAILABLE, BUT FROM THE RUN OF HIS BANK ACCOUNT, HE WOULD
BE CONSIDERED GOOD FOR NORMAL BUSINESS ENGAGEMENTS.
FIRM IS RECOMMENDED AS A TRADE CONTACT WITH U.S.
COMPANIES ON A SMALL SCALE BASIS UNTIL MORE INFORMATION
ABOUT THEM IS AVAILABLE.

6. 12/74
MARSHALL

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